

# Evaluating the market competitiveness of reed based biofuels

**ENEREED**  
**Sustainable Energy Conversion from Reed Biomass**



**FH Burgenland**

UNIVERSITY OF APPLIED SCIENCES

BRINGT BESONDERES ZUSAMMEN

Autors:

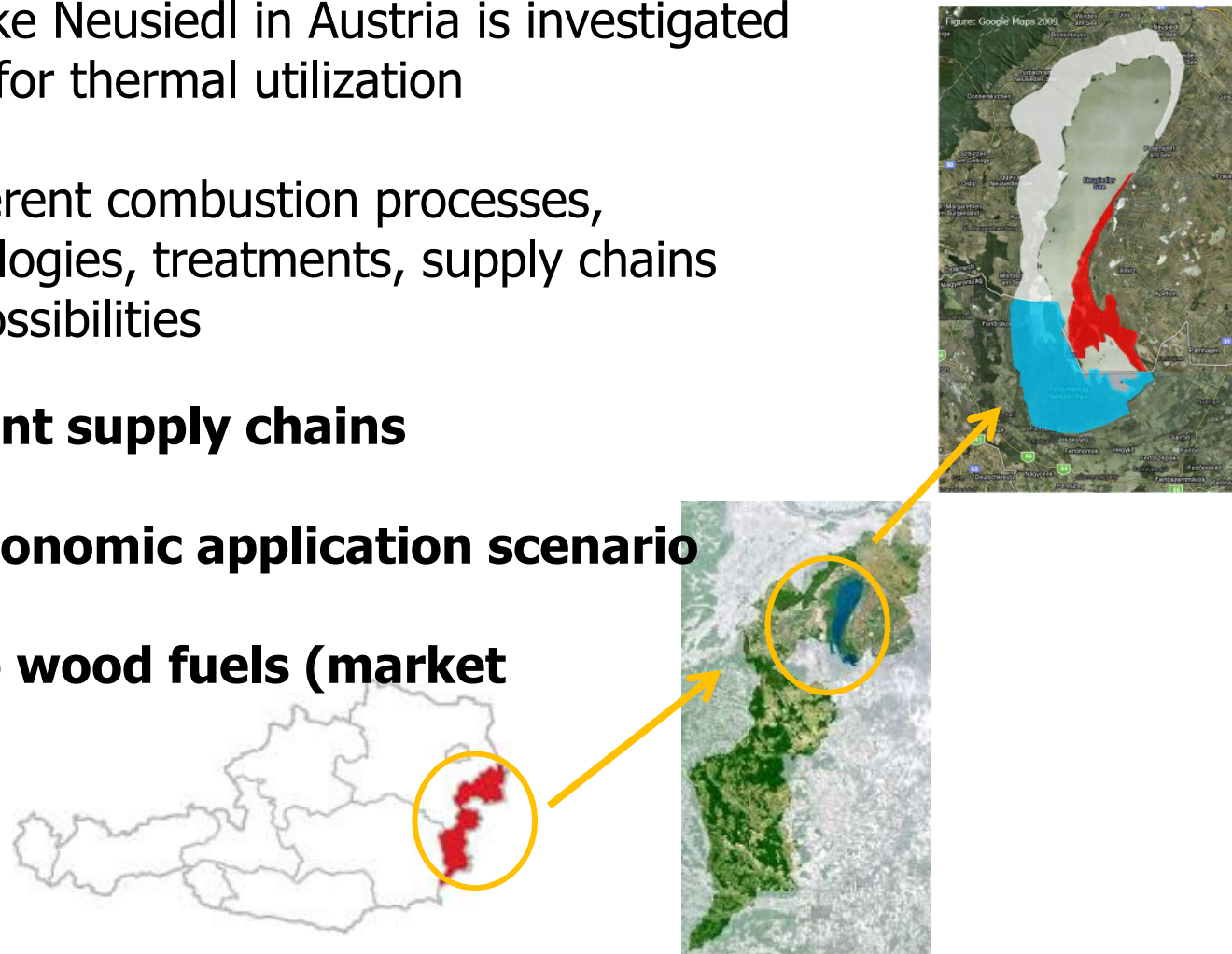
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# Objective

- Reed from the Lake Neusiedl in Austria is investigated as energy source for thermal utilization
  - Evaluation of different combustion processes, harvesting technologies, treatments, supply chains and conversion possibilities
- ⇒ **Evaluate different supply chains**
- ⇒ **Find the best economic application scenario**
- ⇒ **Compare this to wood fuels (market conditions)**



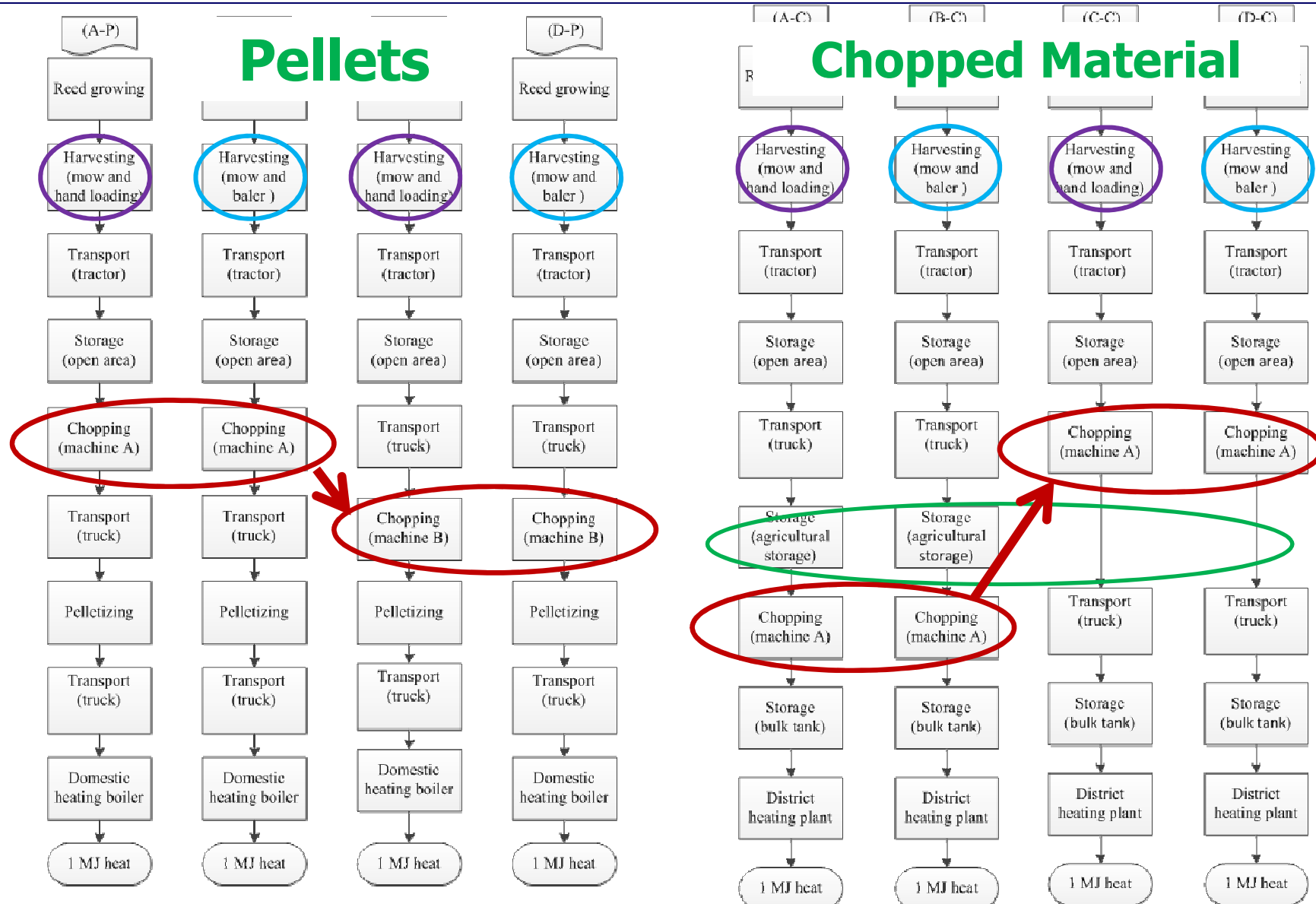
- Two types of harvesting equipment:
  - ordinary harvester with mow and hand-loading
  - harvester with mow and baler
- Two types of chopping technologies (2 machines)
- Several transport and storage possibilities
- Influence where transportation is placed in the production chain

# System description - application scenarios

- Different application scenarios using reed chopped short and reed as pellets are investigated
- Different supply chains are examined
- ↳ 2 particular cases using 100% reed:
  - Chips: 4 chains use reed in district heating plants
  - Pellets: 4 chains use reed in domestic heating boilers



# Supply chains – reed pellets, chopped reed



- Economic evaluation
  - for the fuel supply
  - for all investigated supply chains
- To get a good comparability all costs are indicated for 1t of reed (dry after harvesting)
- Data used:
  - from producers
  - field tests
  - literature or
  - own estimations
- 2 Methods:
  - direct costing approach
  - marginal abatement costs

To evaluate the supply chains:

- The process steps are calculated separately as cost objects
- Costing is done for fixed and variable costs
- Fixed costs include: capital costs (depreciation), interest on the tied capital, insurance and maintenance costs
- Variable costs consist of: salary, fuel and operating materials

# Direct costing approach

Calculation scheme for fuel production costs:

<b>Costs for equipment (investment)</b>	Depreciation (residual value=0)
	Insurance
	Interest
<b>Costs for equipment (operating)</b>	Operating materials
	Repair and wear
	Rent
<b>Labour costs</b>	Salary seasonal workers
<b>Costs for building and infrastructure</b>	Depreciation
	Structural maintenance
	Insurance
	Interest
<b>Surface fee</b>	Lease
	Tax on land



# Direct costing approach

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Besides the scheme what was not taken into account:

- Land use - no costs are included in the calculation (no lease or tax on land)
- Chopping machine and tractor - charged only for the proportion of annual operating hours, which is necessary for the processing of reed



# Results economic evaluation– reed pellets

## 4 different supply chains

A-P	[€ / t]	B-P	[€ / t]	C-P	[€ / t]	D-P	[€ / t]
Harvesting (mow, hand loading)	60.81	Harvesting (mow, bawler)	91.89	Harvesting (mow, hand loading)	60.81	Harvesting (mow, bawler)	91.89
Transport (tractor)	11.70	Transport (tractor)	11.85	Transport (tractor)	11.70	Transport (tractor)	11.85
Storage (open area)	0.35	Storage (open area)	0.35	Storage (open area)	0.35	Storage (open area)	0.35
Chopping (machine A)	11.57	Chopping (machine A)	11.57	Transport (truck)	24.17	Transport (truck)	27.62
Transport (truck)	11.60	Transport (truck)	11.60	Chopping (machine B)	19.01	Chopping (machine B)	19.01
Pelletizing	38.27	Pelletizing	38.27	Pelletizing	38.27	Pelletizing	38.27
Transport (truck)	4.64	Transport (truck)	4.64	Transport (truck)	4.64	Transport (truck)	4.64
<b>Sum</b>	<b>139</b>	<b>Sum</b>	<b>170</b>	<b>Sum</b>	<b>159</b>	<b>Sum</b>	<b>194</b>

- Basis - **1t<sub>wb</sub> Input**
- Differences are caused by the chosen harvesting and chopping technology
- Different result if transport before or after chopping (bulk density)

# Results economic evaluation– chopped reed

## 4 different supply chains

A-C	[€ / t]	B-C	[€ / t]	C-C	[€ / t]	D-C	[€ / t]
Harvesting (mow, hand loading)	60.81	Harvesting (mow, bawler)	91.89	Harvesting (mow, hand loading)	60.81	Harvesting (mow, bawler)	91.89
Transport (tractor)	11.70	Transport (tractor)	11.85	Transport (tractor)	11.70	Transport (tractor)	11.85
Storage (open area)	0.35	Storage (open area)	0.35	Storage (open area)	0.35	Storage (open area)	0.35
Transport (truck)	24.17	Transport (truck)	27.62	Chopping (machine A)	11.57	Chopping (machine A)	11.57
Storage (agricultural storage)	6.83	Storage (agricultural storage)	9.18	Transport (truck)	11.60	Transport (truck)	11.60
Chopping (machine A)	11.57	Chopping (machine A)	11.57				
<b>Sum</b>	<b>115</b>	<b>Sum</b>	<b>152</b>	<b>Sum</b>	<b>96</b>	<b>Sum</b>	<b>127</b>

- Basis - **1t<sub>wb</sub> Input**
- Differences: varying structure of supply chains ⇒ A-C and B-C - extra storage hall
- Differences: harvesting technology and transport before or after chopping

# Competitiveness of reed as fuel

- Results are compared to other fuels (wood chips and wood pellets) - typical used in the observed fields
- Calculation of an upper price limit for harvesting - depending on fuel market price
- In case of producing pellets: reed is already competitive to the market price - but a proper boiler technology has to be developed to handle the specific fuel properties
- The use of chopped reed is more interesting from an economic point of view - but the price is not competitive at the moment

# Upper price limit for harvesting depending on fuel

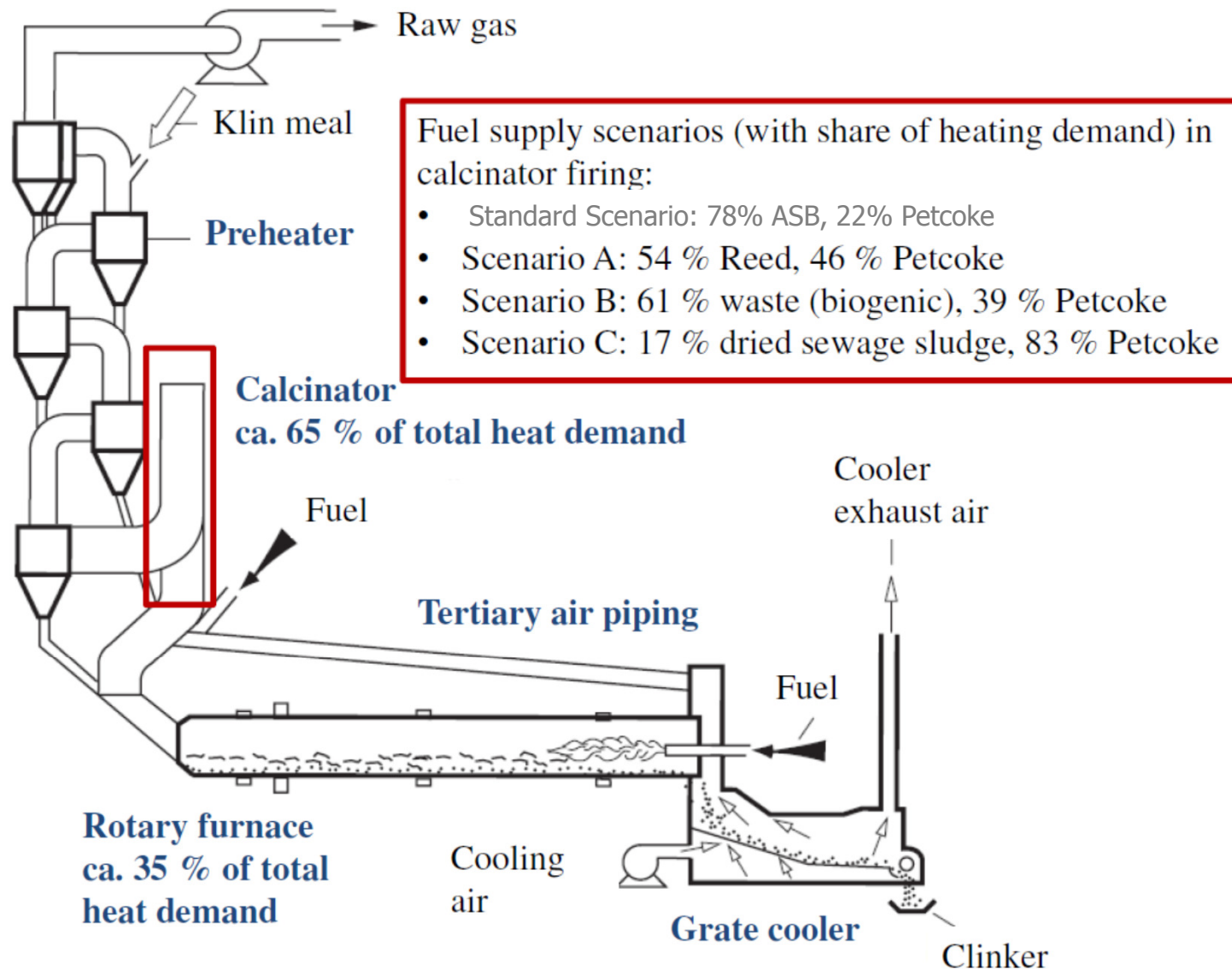
	<b>Unit</b>	<b>Chopped reed</b>	<b>Reed Pellets</b>
<b>Upper price limit for fuel (adjusted to heating value)</b>	[€/t <sub>wb</sub> ]	84 <sup>1)</sup>	190 <sup>2)</sup>
<b>Transport (tractor)</b>	[€/t <sub>wb</sub> ]	11.70	11.70
<b>Storage (open area)</b>	[€/t <sub>wb</sub> ]	0.35	0.35
<b>Chopping</b>	[€/t <sub>wb</sub> ]	11.57	11.57
<b>Transport (truck)</b>	[€/t <sub>wb</sub> ]	11.60	11.60
<b>Pelletizing</b>	[€/t <sub>wb</sub> ]	-	38.27
<b>Transport (truck - pellets)</b>	[€/t <sub>wb</sub> ]	-	4.64
<b>Maximal costs for harvesting of reed</b>	[€/t <sub>wb</sub> ]	49	112

<sup>1)</sup> Source: Prices for wood chips in Burgenland: (Landwirtschaftskammer. 2012)

<sup>2)</sup> Source: Average pellet prices 2003 to 2013 (Pro Pellets Austira. 2013)

- Comparison of the costs for emission avoidance with the costs for purchasing emission allowances
- Marginal abatement costs for fossil-CO<sub>2</sub> allows an economic comparison of different emission reduction possibilities
- Difficult evaluation method because of interaction:
  - the costs of avoiding any extra ton of fossil CO<sub>2</sub> rise with every ton
  - actions affect not only on emissions - a reduction of energy demand, a change of fuel used may lead to changed fuel production costs
  - a change in fuel may cause adaptations of technology (change in fuel logistics)

# Results economic evaluation – marginal abatement costs

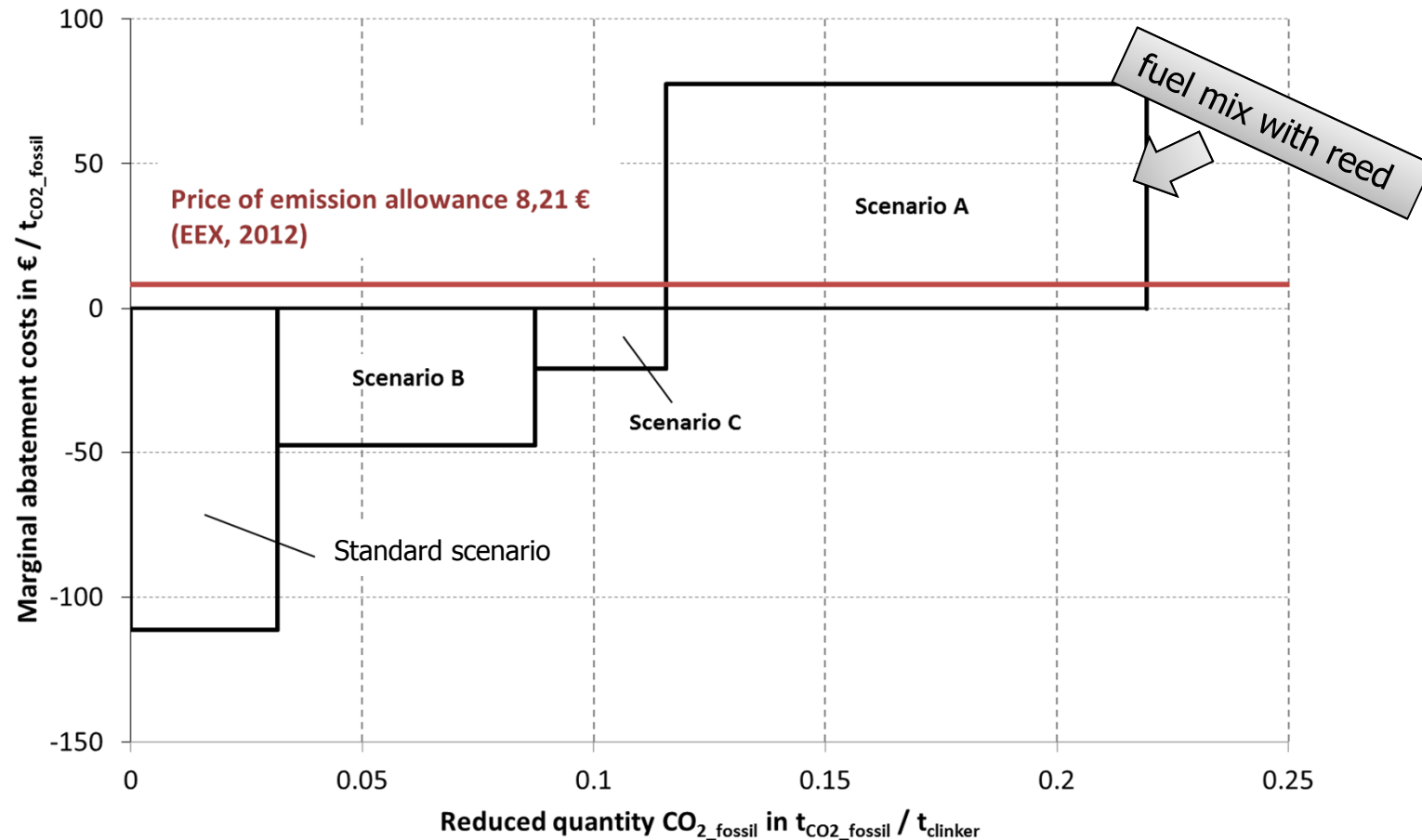


# Results economic evaluation – marginal abatement costs

- For calculation, data from own calculation of material production is used: the costs for the supply of chopped reed (supply chain C-C)
- Different scenarios of fuel mixes in the calcinatory are evaluated:
  - Standard scenario uses ASB (different residuals) and Petcoke
  - scenarios with different percentages of petrol coke and alternative fuels - reed (scenario A), sludge (scenario C) and waste (scenario B)
- Sensitivity analyses to reflect changes in market environment (energy costs, costs in emission trading market)
- Factors with significant influence: price of emission allowances and the price of the reference fuel (petrol coke)



# Results economic evaluation– marginal abatement costs



The marginal abatement cost curve – energetic utilisation of reed compared with different fuel mixes and CO<sub>2</sub> emission allowances; reference uses 100% petcoke

# Conclusion

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- Using reed as a renewable fuel makes sense  $\Rightarrow$  regional resource
- Economic findings could enhance considerably, when inventing a more efficient harvesting technology
- Market competitiveness - reed pellets are competitive to wood pellets
- Market price for wood chips cannot be reached with chopped reed
- Marginal abatement costs of fossil CO<sub>2</sub> in cement industry showed that due to current market conditions, other alternative fuels are preferable to reed

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